

Administered by  
**SIHF HEALTHCARE**  
**AND**  
**TOUCHETTE REGIONAL HOSPITAL**

**REQUEST FOR PROPOSAL (RFP)**

**MEDICAL LABORATORY DIAGNOSTIC  
TESTING, MANAGEMENT AND OTHER SERVICES**

ISSUE DATE:  
September 21, 2020

PROPOSALS MUST BE RECEIVED BY:  
October 16, 2020

**DELIVER PROPOSALS TO:**

SIHF Healthcare  
Touchette Regional Hospital  
Attn: Pete Themas  
Corporate Director of Compliance  
2041 Goose Lake Road  
Sauget, IL 62206

## SECTION ONE

### 1.0 GENERAL INFORMATION:

1.1 Purpose: SIHF Healthcare and Touchette Regional Hospital are seeking proposals for the provision of medical laboratory diagnostic testing and other services as described below.

This Request for Proposal (RFP) states the instructions for submitting proposals, the procedure and criteria by which a vendor may be selected and the contractual terms by which SIHF Healthcare and Touchette Regional Hospital intend to govern the relationship between them and the selected vendor.

1.2 Definition of Parties: SIHF Healthcare will hereinafter be referred to as "SIHF". Touchette Regional Hospital will be referred to as "Touchette". SIHF and Touchette collectively will be referred to as "the System". Respondents to the RFP shall be referred to as "Bidder(s)" or "bidder(s)". The Bidder to whom the Contract is awarded shall be referred to as the "Contractor".

1.3 Background: SIHF is a Federally Qualified Health Center serving approximately 100,000 patients annually. SIHF prides itself in helping people achieve their highest quality of life and leading individuals and communities to their healthiest lifestyles by providing a coordinated network of health and supportive services. Touchette is a 137-bed safety-net hospital located in Centreville, Illinois. Touchette is a controlled affiliate of SIHF. SIHF and Touchette are seeking to enhance their integration and coordination of care by jointly requesting proposals for medical laboratory diagnostic testing and services.

1.4 Scope: SIHF and Touchette seek to contract with a medical laboratory to provide economical, convenient and timely medical laboratory services for patients presenting at SIHF Health Centers and Touchette Regional Hospital, as well as laboratory management and support services for the in-house laboratory at Touchette Regional Hospital.

The Contractor shall provide daily pickup of specimens at each SIHF Health Center location (list of locations attached hereto as Exhibit A) and Touchette, with a next day or mutually agreed upon return on routine labs.

The Contractor will be expected to bill the patient's insurance carrier for tests, including those patients having either private or public (Medicaid/Medicare) coverage. SIHF will compensate the Contractor for laboratory services for uninsured patients upon receipt of monthly invoices for services provided. This proposal process will determine the fees for those lab tests.

The Contractor shall operate and manage the medical laboratory located at Touchette Regional Hospital (see Exhibit B for current Touchette laboratory logistics). The proposal shall specify the personnel, services, equipment and supplies that would be provided by the Contractor, including any applicable standards of service. The proposal shall state all charges applicable to such services.

1.5 Evaluation Criteria: Proposals will be evaluated on many criteria deemed to be in the System's best interests, including, but not limited to price, convenience, service, timely response, electronic connectivity, training for staff, and references.

1.6 Communication with the System: It is the responsibility of the Bidder(s) to inquire about any requirement of this RFP that is not understood. Responses to inquiries, if they change or clarify the RFP in a substantial manner, will be forwarded by addenda to all parties that have received a copy of the RFP. Addenda will also be posted on the SIHF web site ([www.sihf.org](http://www.sihf.org)) and the Touchette web site ([www.touchette.org](http://www.touchette.org)). SIHF will not be bound by oral responses to inquiries or written responses other than addenda.

Inquiries must be made to:

Pete Themas, Corporate Director of Compliance  
SIHF Healthcare  
2041 Goose Lake Road  
Sauget, IL 62206  
(618) 332-0783  
pthemas@sihf.org

1.7 Award of Proposal: Presentations may be requested of two or more bidders deemed by the System to be the best suited among those submitting proposals on the basis of the selection criteria. These presentations would take place the week of October 26, 2020. After presentations have been conducted, the System may select the bidder that, in its opinion, has made the proposal that is in the best interest of the System and may award the Contract to that bidder. The System reserves the right to waive minor irregularities. Donations or gifts to System will not be accepted during the evaluation of proposals. The System reserves the right to reject any or all bids/proposals/submissions in whole or in part, and is not necessarily bound to accept the lowest cost bid/proposal/submission if that bid/proposal/submission is contrary to the best interests of the System. The System may cancel this Request for Proposal at any time or reject any or all proposals in whole or in part. Should the System determine in its sole discretion that only one bidder is fully qualified, or that one bidder is clearly more qualified than any other under consideration, a contract may be awarded to that bidder without further action.

1.8 Confidentiality: The information contained in proposals submitted for the System's consideration will be held in strict confidence.

1.9 Costs of Preparation: Bidder assumes all costs of preparation of the proposal and any presentations necessary to the proposal process.

1.10 Debarment: Submission of a signed proposal in response to this solicitation is certification that your firm (or any subcontractor) is not currently debarred, suspended, proposed for debarment, declared ineligible or voluntarily excluded from participation in this transaction by any State or Federal department or agency. Submission is also agreement that the System will be notified of any change in this status.

1.11 Proposal Understanding: By submitting a proposal, the bidder agrees and assures that the specifications are adequate, and the bidder accepts the terms and conditions herein. Any exceptions should be noted in your response.

1.12 Proposal Validity: Unless specified otherwise, all proposals shall be valid for ninety (90) days from the due date of the proposal.

1.13 Non-Responsive Bids/Proposals: The System will not consider non-responsive bids or proposals, i.e., those with material deficiencies, omissions, errors or inconsistencies.

1.14 Proposal Submission: A **SIGNED** original and two (2) copies of the proposal must be submitted to the System c/o SIHF Healthcare, 2041 Goose Lake Road, Sauget, Illinois 62206, in a sealed envelope by **COB October 16, 2020**, to be date stamped by SIHF in order to be considered. Normal business hours are 8:30 a.m. to 5:00 p.m., Monday through Friday. Proposals received after the due date will be returned unopened. Vendors are strongly encouraged to submit proposals in advance of the due date to avoid the possibility of missing the due date because of unforeseen circumstances. Vendors assume the risk of the methods of dispatch chosen. The System assumes no responsibility for delays caused by any package or mail delivery service. Postmarking by the due date WILL NOT substitute for receipt of proposal. Additional time will not be granted to any single bidder, however additional time may be granted to all bidders when the System determines that circumstances require it. **FAXED OR E-MAIL PROPOSALS WILL NOT BE ACCEPTED.** The envelope must be **clearly** identified on the outside as follows:

Name of Bidder  
Address of Bidder  
Due Date  
RFP For Medical Laboratory Diagnostic Testing And Services

## SECTION TWO

### 2.0 GENERAL TERMS AND CONDITIONS:

2.1 Contract Administration: SIHF's Corporate Director of Compliance, Pete Thomas, or his designee, shall be the System's authorized representative in all matters pertaining to the administration of this contract ("Contract Administrator").

2.2 Contract Documents: The Contractor shall enter into separate contracts with SIHF and Touchette (the "Contracts"). The Contracts shall contain the terms and conditions set forth herein except as expressly provided in your proposal.

2.3 Contract Modification and Amendment: The parties may adjust the specific terms of the Contracts (except for pricing) where circumstances beyond the control of either party require modification or amendment. Any modification or amendment proposed by the Contractor must be in writing to SIHF or Touchette, as the case may be. Any agreed upon modification or amendment must be in writing and signed by both parties.

2.4 Contract Term: The initial term of the Contracts shall be for a period of three (3) years, with a mutually agreed upon start date. These Contracts will auto-renew for additional one (1) year terms, unless either party provides at least ninety (90) days written notice to the other party prior to the end of the current term of its intent not to renew the Contract.

2.5 Contract Data: The Contractor is required to provide the System with detailed data concerning the Contracts at the completion of each contract year or at the request of the System at other times. The System reserves the right to audit the Contractor's records to verify the data. This data may include, but is not limited to, services rendered.

2.6 Contract Validity: In the event one or more clauses of the Contracts are declared invalid, void, unenforceable or illegal, that shall not affect the validity of the remaining portions of the Contracts.

2.7 Non-Waiver of Defaults: Any failure of SIHF or Touchette to enforce or require the strict keeping and performance of any of the terms and conditions of the Contract shall not constitute a waiver of such terms, conditions, or rights.

2.8 Cancellation/Termination: If the Contractor defaults in its agreement to provide personnel or equipment to the System's satisfaction or in any other way fails to provide service in accordance with the contract terms, SIHF or Touchette, as the case may be, shall promptly notify the Contractor of such default and if adequate correction is not made within five (5) calendar days, SIHF/Touchette may take whatever action it deems necessary to provide alternate services and may, at its option, immediately cancel the Contract with written notice. Except for such cancellation for cause by the System, either the System or the Contractor may terminate the Contract by giving ninety (90) days advance written notice to the other party. Cancellation does not release the Contractor from its obligation to provide goods or services per the terms of the Contract during the notification period.

2.9 Employees: The Contractor shall employ only competent and satisfactory personnel and shall provide a sufficient number of employees to perform the required services efficiently and in a manner satisfactory to the System. If the Contract Administrator or designee notifies the Contractor in writing that any person employed under the Contracts is incompetent, disorderly, or otherwise unsatisfactory, such person shall not again be employed in the execution of the Contracts without the prior written consent of the Contract Administrator.

2.10 Clarification of Responsibilities: If the Contractor needs clarification of or deviation from the terms of the Contracts, it is the Contractor's responsibility to obtain written clarification or approval from the Contract Administrator.

2.11 Litigation: The Contracts and the rights and obligations of the parties thereunder shall be governed by and construed in accordance with the laws of the State of Illinois without reference to its conflicts of laws principles. The Contractor agrees that any litigation, action or proceeding arising out of this Contract, shall be instituted in a state court located in St. Clair County, Illinois.

2.12 Assignment: Neither party to the Contracts shall assign the Contract without the prior written consent of the other.

2.13 Equal Opportunity: In the execution of the Contracts, the Contractor and all subcontractors agree, consistent with the System's policy, not to discriminate on the grounds of race, color, religion, sex, sexual orientation, including transgender status or gender expression, national origin or citizenship status, age, disability, genetic information, veteran's status, or any other protected class and to provide reasonable accommodations to qualified individuals with disabilities upon request. The System encourages the employment of individuals with disabilities.

2.14 Independent Contractor: Whether the Contractor is a corporation, partnership, other legal entity, or an individual, the Contractor is an independent contractor. If the Contractor is an individual, the Contractor's duties will be performed with the understanding that the Contractor is a self-employed person, has special expertise as to the services which the Contractor is to perform and is customarily engaged in the independent performance of the same or similar services for others. The manner in which the services are performed shall be controlled by the Contractor; however, the nature of the services and the results to be achieved shall be specified by the System. The Contractor is not to be deemed an employee or agent of SIHF or Touchette and has no authority to make any binding commitments or obligations on behalf of SIHF or Touchette except as expressly provided herein.

2.15 Indemnification: The Contractor agrees to be responsible for, and to protect, hold harmless, and indemnify SIHF and Touchette and their employees from and against all loss, damage, cost and expense (including reasonable attorneys' fees) suffered or sustained by SIHF or Touchette or for which SIHF or Touchette may be held or become liable by reason of injury (including death) to persons or property or other causes whatsoever, in connection with the operations of the Contractor or any subcontractor under the applicable Contract.

2.16 Contractor's Liability Insurance: During the term of the applicable Contract, the Contractor shall maintain the following insurance:

<u>Insurance Type</u>	<u>Coverage Limit</u>
1. Commercial General Liability (Written on an Occurrence-based form)	\$1,000,000 per occurrence or more (Bodily Injury and Property Damage)
2. Medical Professional Liability (If written on a "Claims Made" basis, the Contractor agrees to keep coverage in force for a minimum of three years following the termination of this contract.)	\$2,000,000 limit or more
3. Vehicle Liability (Including Hired & Non-Owned)	\$1,000,000 per occurrence or more (Bodily Injury and Property Damage)
4. Workers Compensation In Compliance with Applicable State Law	Required for all personnel

SIHF Healthcare and Touchette Regional Hospital shall be named as Additional Insured on the Commercial General Liability insurance policy.

Certificates of Insurance for all of the above insurance shall be filed with:

Pete Themas, Corporate Director of Compliance  
SIHF Healthcare  
2041 Goose Lake Road  
Sauget, IL 62206

Certificates shall be filed prior to the date of performance under this Agreement. Said certificates, in addition to proof of coverage, shall contain the standard statement pertaining to written notification in the event of cancellation, with a thirty (30) day notification period.

As additional insured and certificate holder, SIHF and Touchette should be included as follows:

SIHF Healthcare  
2041 Goose Lake Road  
Sauget, IL 62206

Touchette Regional Hospital  
5900 Bond Avenue  
Centreville, IL 62207

2.17 Confidentiality of Information: The Contractor shall comply with HIPAA and all other applicable statutes pertaining to the services and the confidentiality of medical records and information, and agrees to execute a Business Associate Agreement.

2.18 Payments: Payment will be upon submittal of an invoice to the address shown on the purchase order by the Contractor on a Net 30 basis unless discount terms are offered. Invoices must include a purchase order number.

### SECTION THREE

#### 3.0 PERFORMANCE TERMS AND CONDITIONS:

3.1 Services: The Contractor shall provide qualified and trained personnel and certified / licensed facilities for medical laboratory diagnostic testing and services. Laboratory testing shall include, but is not limited to, SIHF's top twenty tests shown below, and Touchette's current testing menu. The System prefers that prices for lab tests be valid for the System's fiscal year, January 1 through December 31. Increases – if required – would be disclosed and mutually agreed to before Contract renewal and would remain valid for the year. The System reserves the right to re-bid if it does not want to accept price increases.

The System provides healthcare services to many patients who are at or below 100% of the federal poverty guidelines who are unable to pay ordinary fees for such services without incurring substantial financial hardship. Bidders should include in its proposal any charity care programs that is has in place, if any, which could be applied to the lab services provided to such patients.

The table below shows SIHF's top twenty tests and the number of each test ordered from July 1, 2019 through December 31, 2019 (pre-COVID):

Description	CPT Code	SIHF Utilization
Comprehensive Metabolic Panel	80053	14,008
Complete Blood Count (CBC) With Differential	85025	11,304
Lipid Panel	80061	9,637
Hemoglobin (Hb) A1c	83036	7,481
Vitamin D, 25-Hydroxy	82306	3,917
Thyroid-stimulating Hormone (TSH)	84443	3,505
Chlamydia/Neisseria gonorrhea	87491, 87591;87661	3,005
Lipid Panel With LDL:HDL Ratio	80061	2,774
Basic Metabolic Panel	80048	2,325
Antibody; HIV-1 and HIV-2, single assay	86703	1,975
Albumin/Creatinine Ratio	82043; 82570	1,623
Prothrombin Time	85610	1,358
Vitamin B12 and Folates	82607, 82746	1,314
Urinalysis, Complete With Microscopic Examination	81001	926
Gynecologic Pap Test With Reflex to Human Papillomavirus (HPV)	88175	776
Herpes Simplex Virus (HSV) Types 1 and 2	87529	711
Complete Blood Count (CBC) Without Differential	85027	584
Uric Acid	84550	513
Free Thyroxine	84439	466
Urine Culture, Routine	87086	454

Please see Exhibit C for the current testing menu being provided at Touchette.

3.2 Specimen Pickup: The Contractor shall provide daily (weekday) pickup of specimens at all SIHF Health Center locations and Touchette. The System prefers daily pickups after 5:00 p.m. because it may offer extended hours of service on some weekdays.

3.3 Stat / Emergency Pickup: The Contractor shall provide 'on demand' Stat / Emergency pickup service. The System's expectation is that pickup would occur within 1-2 hours of the request and that there shall be a rapid turnaround time on results – within hours.

3.4 Reporting Test Results: The Contractor shall provide timely reporting of test results. The expectation is that routine lab test results are reported the next business day. SIHF offices are not open on the weekends or holidays. The Touchette lab operates 24 hours per day, 7 days per week, and 365 days per year. Reporting requirements for Stat / Emergency tests are described above.

3.5 Interface to Report Test Results: It is the requirement of the System that Contractor be able to interface test results with its electronic medical records systems, which currently is Athena at SIHF and Allscripts Paragon at Touchette. The Contractor shall have back up procedures to deliver reports in a timely manner by other means, such as hard copies delivered when specimens are picked up, should the interface method for reporting fail for any reason.

3.6 Abnormal Result Reporting: The Contractor shall have procedures for reporting urgent or abnormal results that exceed predefined criteria established by the Contractor.

3.7 Laboratory Supplies: The Contractor shall provide all expendable laboratory supplies, at no charge to SIHF. These supplies include but are not limited to blood tubes, needles, pap testing, culture swabs, etc. The Contractor shall also provide lab order forms. Alternatively, the Contractor may provide a toll free contact for ordering necessary laboratory supplies and forms. For Touchette, the Contractor shall provide all equipment, reagents and any applicable service contracts necessary to operate the Touchette laboratory (point of care testing excluded).

3.8 Customer Service: The Contractor shall provide toll free customer service and timely responses to questions and concerns. The System expects that a service representative visit its sites on a regular basis, perhaps quarterly, to assess service and address any questions / concerns. In addition, the System desires to establish a quality task force with representation from Touchette and the Contractor that would convene regularly in order to address quality at the Touchette lab.

3.9 Complaint Reporting: The Contractor shall immediately notify the Contract Administrator in the event of a complaint against a licensed professional or the loss or suspension of a license, etc.

3.10 Onsite Phlebotomy: SIHF currently has onsite phlebotomists, provided by its current laboratory services vendor, at some of its larger locations (as noted on Exhibit A). Bidders should include in the proposal its willingness to provide onsite phlebotomists at SIHF Health Centers, and any formula or metrics it would use to determine whether it would place a phlebotomist, and how many, at SIHF facilities.

## SECTION FOUR

### 4.0 PROPOSAL CONTENT:

Bidders shall ensure that all information required herein is submitted with the proposal. All information provided should be verifiable by documentation requested by the System. Failure to provide all information, inaccuracy or misstatement may be sufficient cause for rejection of the proposal or rescission of an award. Bidders are encouraged to provide any additional information describing operational abilities. Responses to each requirement below should be in order and clearly marked with the section number to which they respond.

4.1 Business Profile: Provide a business profile and history of your company.

4.2 Pricing: Bidders shall provide a price schedule, valid for at least the initial Term. The price schedule must include, at a minimum, SIHF's top twenty procedures listed and Touchette's current test menu (please refer to section 3.1 above) and pricing for less commonly run tests must be available by catalog or toll free number.

4.3 Price increases: Bidders shall provide not-to-exceed values or percentages for price increases, if any, for year four and five of the contract, if applicable.

4.4 Personnel and Licenses: Bidders shall describe the qualifications and training of personnel servicing this contract. Bidders shall also provide copies of certifications / licenses pertaining to their operations, as they relate to the requirements of this contract.

4.5 Courier Services: Bidders shall describe the daily specimen pickup service offered. Response times for Stat / Emergency pickup service shall also be described.

4.6 Blood draw sites: Bidders shall identify the locations and hours of operation for off-campus blood draws.

4.7 Reporting Results: Bidders shall describe the method(s) and time frames for reporting lab test results. Include information on reporting for Stat / Emergency tests.



4.8 Interface Backup: Bidders shall describe the equipment, if any, and services that will be provided to the System to facilitate routine reporting of lab test results if the interface-delivery of results shall not be available for whatever reason. Include an explanation of back up reporting procedures in the event of equipment failure.

4.9 Equipment: Bidders shall describe the equipment, if any, that will be provided to Touchette in order to perform the testing services at Touchette. Clarification on current equipment being utilized in the Touchette laboratory will be provided upon request.

4.10 Supplies: Bidders shall describe the expendable laboratory testing supplies to be furnished under the Contracts as well as the method and period for replenishment.

4.11 Customer Service: Bidders shall describe their customer service procedures, to include dispute resolution. Will the bidder offer regularly schedule visits by a service representative?

4.12 Training: Bidders shall describe the no-cost in-service training offered System staff under this contract. This should include the training location, number of hours offered and number of System staff that can receive training in each contract year.

4.13 Billing Procedures: Bidders shall describe their billing procedures.

4.14 Other: Bidders should include any other information, proposals, or future plans that the bidder believes is relevant to its proposal. Be creative!

4.15 References: A list of three references shall be submitted with your proposal. These references should be agencies your firm has done business within the past year **on projects with a similar scope to this one.**

SIGNATURE PAGE

COMPANY NAME: \_\_\_\_\_

By: \_\_\_\_\_  
(Signature)

Print Name: \_\_\_\_\_

Title: \_\_\_\_\_

Phone: \_\_\_\_\_

Cell Phone: \_\_\_\_\_

E-mail Address: \_\_\_\_\_

Date: \_\_\_\_\_

**EXHIBIT A**

**SIHF Healthcare**

SIHF Site	Site Address	Site City, Zip	County	SIHF Healthcare CLIA	Lab Contractor Phlebotomist Onsite
SIHF Healthcare - Charleston	626 West Lincoln	Charleston, IL 61920-2444	Coles	14D0436321	
SIHF Healthcare - Mattoon	700 Broadway Avenue East, Suite 39	Mattoon, IL 61938-6471	Coles	14D0436321	
SIHF Healthcare - Life Links	750 Broadway Avenue	Mattoon, IL 61938-4610	Coles	N/A	
SIHF Healthcare - Greenup	302 North Mill Street	Greenup, IL 62428-1062	Cumberland	14D0436321	
SIHF Healthcare - Arthur	1710 State Route 133	Arthur, IL 61911	Douglas	14D0436321	
SIHF Healthcare - Effingham	900 West Temple, Suite 208	Effingham, IL 62401-2187	Effingham	14D0436321	
SIHF Healthcare - Vandalia	1510 Sunset Drive	Vandalia, IL 62471-3228	Fayette	14D0436321	
SIHF Healthcare - Bunker Hill	144 North Washington St.	Bunker Hill, IL 62014-1316	Macoupin	14D0436321	
SIHF Healthcare - Alton	4 Memorial Drive, Suite 210	Alton, IL 62002	Madison	14D0436321	2
SIHF Healthcare - Bethalto	2 Terminal Drive, Suite 8	East Alton, IL 62024-2060	Madison	14D0436321	1
SIHF Healthcare - Central Alton	2615 Edwards St., Suite 171	Alton, IL 62002-3915	Madison	14D0436321	
SIHF Healthcare - Central Collinsville	1215 Vandalia Avenue	Collinsville, IL 62234-4059	Madison	14D0433913	
SIHF Healthcare - Granite City	2166 Madison Avenue	Granite City, IL 62040-4700	Madison	14D0436321	2
SIHF Healthcare - Salem	1275 Hawthorn Road	Salem, IL 62881-0610	Marion	14D0436321	
SIHF Healthcare - Red Bud	824 Locust Street	Red Bud, IL 62278-1809	Randolph	14D0972264	
SIHF Healthcare - Olney	1200 North East Street	Olney, IL 62450-2432	Richland	14D2037143	
SIHF Healthcare - Belleville Family	180 South Third Street, Suite 104	Belleville, IL 62220-1952	St. Clair	14D0972264	1
SIHF Healthcare - Belleville Pediatric	2900 Frank Scott Parkway West, Suite 950	Belleville, IL 62223-5000	St. Clair	14D0972264	
SIHF Healthcare - Centreville	6000 Bond Avenue	Centreville, IL 62207-2328	St. Clair	14D0433913	1
SIHF Healthcare - Children's Medical	2810 Frank Scott Parkway West, Suite 828	Belleville, IL 62223-5007	St. Clair	14D0972264	
SIHF Healthcare - Fairmont City	2568 North 41st Street	Fairmont City, IL 62201-2204	St. Clair	14D0433913	
SIHF Healthcare - Millstadt	60 Regency Place	Millstadt, IL 62260-2210	St. Clair	14D0972264	
SIHF Healthcare - ESL School	E. St. Louis Senior High, 4901 State Street	East St. Louis, IL 62205-1356	St. Clair	N/A	
SIHF Healthcare - Cahokia School	Cahokia Senior High, 800 Range Lane	Cahokia, IL 62206-2022	St. Clair	N/A	
SIHF Healthcare - Archview	2071 Goose Lake Road	Sauget, IL 62206-	St. Clair	N/A	
SIHF Healthcare - Illini Family	2900 Frank Scott Parkway West, Suite 980	Belleville, IL 62223-5000	St. Clair	14D0698997	
SIHF Healthcare - State Street	2001 State Street	East St. Louis, IL 62205-1803	St. Clair	14D0433913	
SIHF Healthcare - Swansea	3214 North Illinois Street	Swansea, IL 62226-2330	St. Clair	14D0972264	
SIHF Healthcare - West Belleville	7210 West Main	Belleville, IL 62223-3038	St. Clair	14D0433913	1
SIHF Healthcare - Windsor	100 N. 8th Street	East St. Louis, IL 62201-2989	St. Clair	14D0433913	1
SIHF Healthcare - O'Fallon	3 Saint Elizabeth Blvd, Suite 4000	O'Fallon, IL 62269-1099	St. Clair	14D0972264	1

## EXHIBIT B

- Operations
  - Lab: 24/7/365
  - Outpatient Lab draw times: 7:00a – 7:30p
  - Accreditation through Joint Commission (thru 05/31/2021)
    - Department is currently pursuing a change in accreditation from the Joint Commission to College of American Pathologists
  - Hospital EMR/Lab LIS – Allscripts Paragon
- Staffing
  - Director – 1 FTE (Contracted)
  - Supervisor – 1 FTE
  - Billing Analyst – 1 FTE
  - Technologists – 7.5 FTE
  - Phlebotomists – 6 FTE
- Services
  - Chemistry
  - Hematology
  - Coagulation
  - Urinalysis
  - Immunology/Serology
  - Blood Bank
  - Microbiology (Minor test menu in house, primarily Send Out)
  - Pathology (Send Out)
- Tests (See Attached)
- Equipment
  - Equipment/Reagent/Service Contract responsible of current vendor
    - Primarily Roche instruments
  - Excludes POC devices – these are responsibility of the Hospital
  - Hospital is under contract to purchase Hologic Panther system. Due to be installed prior to contract start. This instrument will allow for Covid-19 testing and STI testing.
- Blood Bank
  - Provider – Mississippi Valley Regional Blood Center
  - Blood Products are cost for Hospital

# EXHIBIT C

## TOUCHETTE REGIONAL HOSPITAL

### TESTING PERFORMED AT TRH

<b>Cardio/Pulm</b>	Chloride
Arterial blood gas	Carbon dioxide (CO2)
<b>Glucose monitoring via AccuChek</b>	Creatinine Kinase (CK)
<b>Blood Bank:</b>	Direct Bilirubin
ABO Grouping and Rh (D) Typing	Digoxin
Antibody Screen	Ethanol, Blood (ETOH)
Cross match	Glucose
<b>Hematology:</b>	HDL
CBC with differential	HIV Rapid
CBC only (without differential)	Lactic Acid
CSF Cell Count (without differential)	LDL Direct
Body Fluid Cell Count (without differential)	Lipase
HGB & HCT	Magnesium
Platelet Count	Phenobarbital
WBC Count	Phenytoin (Dilantin)
Retic	Phosphorous
Occult Blood Stool	Potassium
<b>Coagulation:</b>	Salicylic Acid
D-Dimer	Sodium
PT and INR	Total Bilirubin
aPTT	Total Protein
<b>Urinalysis:</b>	Triglycerides
UA Complete	Uric Acid
Urine Pregnancy Test	Valproic Acid
<b>Chemistry:</b>	Vancomycin
Acetaminophen	Urine Drug Screen
Albumin	Urine Electrolytes
Alkaline Phosphatase	Urine Creatinine
ALT (SGPT)	Urine Total Protein
Ammonia	CSF Glucose
Amylase	CSF Total Protein
AST (SGOT)	Body Fluid Glucose
BUN	Body Fluid Total Protein
Calcium	Troponin I
Carbamazepine	Urine Microalbumin
Cholesterol, total	Pro BNP
Creatinine, Serum	TSH
Acetone, Serum	HCG Quantitative
<b>Microbiology:</b>	HCG Qualitative
Blood Cultures (without work up if positive)	Rupture of fetal membrane test (AMNISURE)
Gram Stain	<b>Profiles:</b>
Flu A&B	CMP            LYLES        UDRGS
Strep A, Rapid	BMP            24 HR URINE CREAT CLEARAN
RSV	RENAL        24 HR URINE CREATININE
	LIVER         24 HR URINE PROTEIN